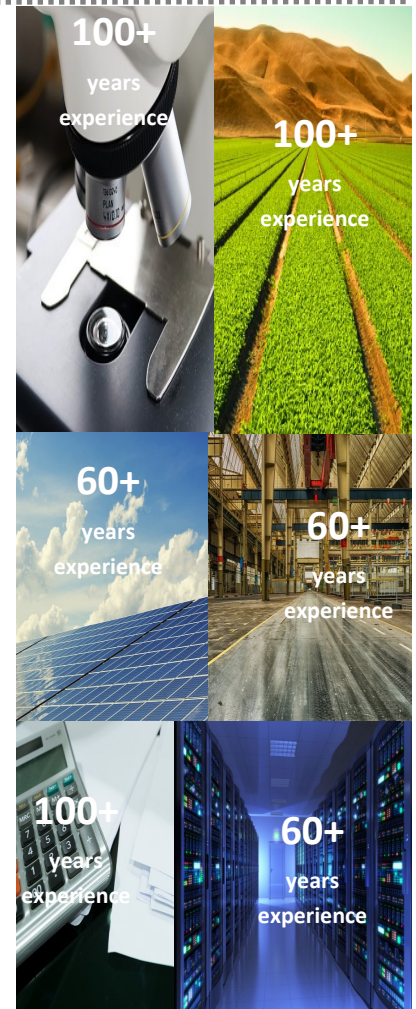


# WHAT'S YOUR NEXT [STEP]?

In today's environment companies face unique challenges. You have invested significant time, money and effort in building your business. We bring a team of 'been there, done that' process driven, senior executives who can help you determine not only your next step but your entire pathway to success. For more than 30 years Kirchner Group has assisted hundreds of companies with their operations, ranging from complete diagnostics, to focused improvements, to interim management and everything in between.

- Seasoned operators averaging over 25+years of experience
- Complete C-suite of professionals available
- Help organizations execute strategies to improve operations, sales, and marketing and enhance value
- Address acute problems
- Unearth and resolve underlying issues
- Interim Management can rapidly assess situations and assume leadership
- Create consensus in difficult situations — value creation, recovery and enhancement



\* team members combined years experience

"Kirchner brought both its expertise and experience to bear on the company and today we are seeing the positive results of their work. With the assistance of Kirchner, the company has seen a substantial improvement in both gross margin and EBITDA..."

- Sheryl Hilash VP Concentra Financial

"Kirchner was able to step into a complicated situation involving operational problems, management issues and differing agendas amongst investors and develop a comprehensive, practical turnaround plan... the company was stabilized and ultimately was able to successfully go public representing a significant increase in value. We would use Kirchner Group again without hesitation."

- Vincenzo La Ruffa, PE Investor

Blair G. Kirchner

Managing Director

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## SERVICES



Our analysis and execution plans are grounded in real outcomes that extend far beyond the scope of consultants and academics.



## SITUATIONS WE HELP IN

- Investors requiring **interim management for portfolio companies**
- Companies operating materially **off-plan**
- Investors needing a third party **assessment of operations**
- Companies experiencing abrupt **departure of key management**
- Companies failing to create appropriate **value for all stakeholders**
- Companies at a **strategic fork** in the road
- and many more....